



INDUSTRIA
LICORERA DEL CAUCA
NIT 891500.719-5



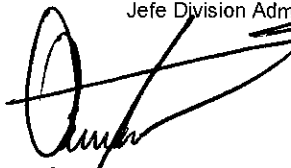
INDUSTRIA LICORERA DEL CAUCA

ESTADO DE ACTIVIDAD FINANCIERA, ECONOMICA, SOCIAL Y AMBIENTAL COMPARATIVO A 30 DE JUNIO

| | Información en miles de pesos | | | |
|---|-------------------------------|------------------|------------------|-------------|
| | 2014 | 2013 | Variación | % |
| Venta de licores | 11,734,414 | 10,208,410 | 1,526,004 | 14.9 |
| Costo de Ventas | 4,473,556 | 4,261,510 | 212,046 | 5.0 |
| Utilidad bruta | 7,260,858 | 5,946,900 | 1,313,958 | 22.1 |
| Sueldos y salarios | 1,396,323 | 1,496,949 | -100,626 | -6.7 |
| Contrib. Imputadas | 3,269 | 15,799 | -12,530 | -79.3 |
| Contrib. Efectivas | 215,886 | 229,706 | -13,820 | -6.0 |
| Aportes nómina | 7,008 | 30,940 | -23,932 | -77.3 |
| Gastos generales | 2,816,480 | 1,896,008 | 920,472 | 48.5 |
| Impuestos, contribuc | 451,117 | 389,445 | 61,672 | 15.8 |
| Total gastos administr. | 4,890,083 | 4,058,847 | 831,236 | 20.5 |
| Depreciacion | 71,471 | 80,884 | -9,413 | -11.6 |
| Transferenc.jubilados | 776,832 | 742,137 | 34,695 | 4.7 |
| Utilidad Operacional | 1,522,472 | 1,065,032 | 457,440 | 43.0 |
| otros ingresos | 48,795 | 48,566 | 229 | 0.5 |
| otros gastos | 56,566 | 73,651 | -17,085 | -23.2 |
| Excedentes ejercicio antes de impuesto CREE | 1,514,701 | 1,039,947 | 474,754 | 45.7 |
| Impuesto CREE | 127,074 | 76,184 | 50,890 | 66.8 |
| Utilidad Neta | 1,387,627 | 963,763 | 423,864 | 44.0 |
| Botellas netas vendidas | 1,342,363 | 1,220,925 | 121,438 | 9.9 |
| Ingreso por botella vendida | 8,742 | 8,361 | 380 | 4.5 |
| Costo botella vendida | 3,325 | 3,490 | -165 | -4.7 |
| Utilidad neta botella vendida | 1,033 | 789 | 244 | 30.9 |


Carlos Eduardo Alegria Fernandez
Gerente


Tarzo Mosquera Rojas
Jefe Division Administrativa y Financiera


Carlos Arturo Vaca Cuspoca
Jefe Seccion Contabilidad y Presupuesto



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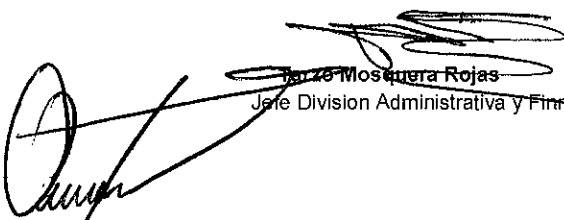



INDUSTRIA LICORERA DEL CAUCA
BALANCE GENERAL COMPARATIVO A JUNIO 30

Información en miles de pesos.

| ACTIVO | 2014 | | 2013 | | variacion | % |
|----------------------------------|-------------------|---------------|-------------------|---------------|-------------------|---------------|
| Efectivo | 5,708,586 | 13.60 | 7,422,074 | 16.95 | -1,713,488 | -23.09 |
| Inversiones | 193,423 | 0.46 | 306,465 | 0.70 | -113,042 | -36.89 |
| Deudores Clientes | 6,708,995 | 15.98 | 9,108,498 | 20.80 | -2,399,503 | -26.34 |
| Otros Deudores | 5,159,156 | 12.29 | 2,901,511 | 6.63 | 2,257,645 | 77.81 |
| Inventarios | 8,852,501 | 21.09 | 8,028,692 | 18.33 | 823,809 | 10.26 |
| Propiedad, planta, equipo | 3,327,497 | 7.93 | 3,371,209 | 7.70 | -43,712 | -1.30 |
| Otros activos | 12,032,013 | 28.66 | 12,654,149 | 28.90 | -622,136 | -4.92 |
| TOTAL ACTIVO | 41,982,171 | 100.00 | 43,792,598 | 100.00 | -1,810,427 | -4.13 |
| PASIVO | | | | | | |
| Proveedores | 3,275,927 | 7.80 | 2,912,937 | 6.65 | 362,990 | 12.46 |
| Acreedores varios | 1,016,414 | 2.42 | 815,363 | 1.86 | 201,051 | 24.66 |
| Retenfuente y timbre | 152,406 | 0.36 | 89,983 | 0.21 | 62,423 | 69.37 |
| Impuestos, contr., tasas - IVA | 3,935,961 | 9.38 | 8,010,631 | 18.29 | -4,074,670 | -50.87 |
| Otras cuentas por pagar | 96,243 | 0.23 | 459,675 | 1.05 | -363,432 | -79.06 |
| Obligaciones laborales | 1,279,026 | 3.05 | 773,327 | 1.77 | 505,699 | 65.39 |
| Otros pasivos. | 598,578 | 1.43 | 857,200 | 1.96 | -258,622 | -30.17 |
| TOTAL PASIVO | 10,354,555 | 24.66 | 13,919,116 | 31.78 | -3,564,561 | -25.61 |
| PATRIMONIO | | | | | | |
| Capital fiscal | 11,856,896 | 28.24 | 11,009,896 | 25.14 | 847,000 | 7.69 |
| Reservas | 6,542,242 | 15.58 | 5,794,889 | 13.23 | 747,353 | 12.90 |
| Resultados del ejercicio | 1,387,627 | 3.31 | 963,764 | 2.20 | 423,863 | 43.98 |
| Superavit valorización | 11,840,851 | 28.20 | 12,104,933 | 27.64 | -264,082 | -2.18 |
| TOTAL PATRIMONIO | 31,627,616 | 75.34 | 29,873,482 | 68.22 | 1,754,134 | 5.87 |
| TOTAL PASIVO Y PATRIMONIO | 41,982,171 | 100.00 | 43,792,598 | 100.00 | -1,810,427 | -4.13 |


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